

Wednesdays with Warrenton Area Chamber of Commerce

September 22, 2021

UPCOMING CHAMBER EVENTS

Wednesday, October 6th
Monday, October 11th
Wednesday, October 13th

Noon
11:45 am
9:30—11:30 am

Board of Directors Meeting—Warren County R-III Admin
General Membership Meeting—Warrenton High School
HR Forum—Scenic Regional Library



The ribbon cutting at The Collective located at 1000 Warrenton Shoppes, #19 was awesome! Congratulations, Zach, on your newest venture.



BUSINESS SPOTLIGHT OF THE MONTH

Turning Point



At Turning Point Advocacy Services, our mission is to provide avenues to justice for survivors of violence and abuse, by providing safety, shelter, and stabilizing support and services, and to assist survivors and their

children in learning to overcome the cycle of physical, sexual, mental, and emotional trauma they have experienced. Our core service area is Franklin, Gasconade, Lincoln, Montgomery, St. Charles, St. Louis, and Warren counties, but we respond to victim requests from across the region. Last year, more than 350 women and children participated in services provided including shelter, court advocacy, LIFE Advocacy, Counseling, Substance Abuse Recovery, and resource education. We are a 501c3, nonprofit organization relying on the support of individuals, businesses, the faith community, and grant funding to maintain our services. If you would like additional information about our work, want to get involved as a volunteer or potential board member, or make a donation, contact us at 636-456-1186. If you are experiencing violence or abuse, we are here to help. Call our 24/7/365 hotline at 636-456-1186.

FRIENDS OF THE CHAMBER

CertainTeed
www.certainteed.com

Amy Lombardo Insurance - Amy Lombardo
www.myuhcagent.com/Amy.lombardo

Warrenton Office Furniture - Patsy Barteau
www.warrentonofficefurniture.com

Town & County Garage, Inc.
www.townandcountygara.com

Better Health with Bridgette
www.bridgetyourhealth.com

9 TIPS FOR GROWING A SUCCESSFUL BUSINESS

Get Organized

To achieve business success you need to be organized. It will help you complete tasks and stay on top of things to be done. A good way to be organized is to create a to-do list each day. As you complete each item, check it off your list. This will ensure that you're not forgetting anything and completing all the tasks that are essential to the survival of your business.

Keep Detailed Records

All successful businesses keep detailed records. By doing so, you'll know where the business stands financially and what potential challenges you could be facing. Just knowing this gives you time to create strategies to overcome those challenges.

Analyze Your Competition

Competition breeds the best results. To be successful, you can't be afraid to study and learn from your competitors. After all, they may be doing something right that you can implement in your business to make more money.

Understand the Risks and Rewards

The key to being successful is taking calculated risks to help your business grow. A good question to ask is "What's the downside?" If you can answer this question, then you know what the worst-case scenario is. This knowledge will allow you to take the kinds of calculated risks that can generate tremendous rewards.

Be Creative

Always be looking for ways to improve your business and make it stand out from the competition. Recognize that you don't know everything and be open to new ideas and different approaches to your business.

Stay Focused

The old saying "Rome wasn't built in a day" applies here. Just because you open a business doesn't mean you're going to immediately start making money. It takes time to let people know who you are, so stay focused on achieving your short-term goals.

Prepare to Make Sacrifices

The lead-up to starting a business is hard work, but after you open your doors, your work has just begun. In many cases you have to put in more time than you would if you were working for someone else, which may mean spending less time with family and friends to be successful.

Provide Great Service

There are many successful businesses that forget that providing great customer service is important. If you provide better service for your customers, they'll be more inclined to come to you the next time they need something instead of going to your competition.

Be Consistent

Consistency is a key component to making money in business. You have to keep doing what is necessary to be successful day in and day out. This will create long-term positive habits that will help you make money in the long run.

The Bottom Line

According to 2019 data from the U.S. Bureau of Labor Statistics, approximately 20% of new businesses fail during the first two years of being open, 45% during the first five years, and 65% during the first 10 years. Only 25% of new businesses make it to 15 years or more.¹

If you want to be among that 25%, rigorous attention to these nine tips is the smart way to get there.

Warrenton Area Chamber of Commerce

9-Hole Golf Tournament

3-Person Scramble

Thursday, October 14, 2021

4:00 pm Shotgun Start

Warrenton Golf Course

24805 S. Hwy 47

Warrenton, Missouri



**\$60 PER GOLFER
INCLUDES:**

- 9 Holes of golf with cart
- Beverages (including beer)
- Dinner
- Excellent Networking
- Great Fun!

Mullet Golf!

Business in the Front and Party in the Back!

Schedule

Registration 3:00 pm
Shotgun Start 4:00 pm
Dinner and Awards after golf

**CHOOSE YOUR GOLF
GAME**

- Want to play 9-holes of golf with old friends and new friends? Choose the front 9.
- Just want to play some crazy golf and have fun? No golfing experience necessary. Choose the back 9.

SPONSORSHIP OPPORTUNITIES

- **\$350 Tournament Sponsor** (Includes 2'x4' large sign displayed at tournament, food & beverages for two people, program mention & recognition at awards ceremony)
- **\$350 Beverage Cart Sponsor** (Includes signage on beverage cart to drive around tournament, food & beverages for two people, program mention & recognition at awards ceremony)
- **\$350 Food and Beverage Sponsor** (Includes 2'x4' large sign displayed at tournament, food & beverages for two people, program mention & recognition at awards ceremony)
- **\$175 Super Hole Sponsor** (Includes larger signage and exclusive rights to set up a table with promotional giveaways at hole of your choice (business or party) at tournament, food & beverages for two people, program mention & recognition at awards ceremony)
- **\$75 Hole Sponsor** (Includes signage on hole at tournament, program mention & recognition at awards ceremony)

For more information:

Jan Olearnick—(636) 456-2530
warrentoncoc@socket.net

Proceeds benefit the ongoing
efforts of the

Warrenton Area Chamber of Commerce

Warrenton Area Chamber of
Commerce

9-Hole Golf Tournament

3-Person Scramble

Thursday, October 14, 2021

9 Holes

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Registration 3:00 pm

Shotgun Start 4:00 pm

Dinner and Awards after golf

SPONSOR INFORMATION

BUSINESS NAME

BUSINESS CONTACT

CELL PHONE

EMAIL

TOURNAMENT ENTRY FORM

- **\$60 Entry Fee** (per golfer)
Includes Team Mulligan & a free Birdie - (2 Mulligans per team member & team may use the Birdie on the designated hole)
- **Front 9 (business)**
- **Back 9 (party)**

PLAYER 1

BUSINESS PHONE

CELL PHONE

EMAIL

PLAYER 2

BUSINESS PHONE

CELL PHONE

EMAIL

PLAYER 3

BUSINESS PHONE

CELL PHONE

EMAIL

Please make checks payable to: Warrenton Area Chamber of Commerce,
P.O. Box 333, Warrenton, MO 63383

Credit Card Check Cash

VISA

MasterCard

Discover

AMEX

Credit Card #

Expiration Date:

Name on Credit Card:

Signature:

Security Code: Zip Code:

EVENT DATES (see flyers)

September 21st & 22nd
September 25th

September 25
September 28th & 29th

October 1st
October 2nd
October 3rd
October 9th
October 9th
October 13th
October 20th

October 21st
October 27th

Farmhouse Book Stacks—Scenic Regional Library
Fall Festival & Car Show—Warrenton Downtown Association
and the City of Warrenton

Hunter Education Skills—City of Warrenton
Little Lost Kitchen—Scenic Regional Library

Golf Tournament—Holy Rosary
Railroad Days—City of Truesdale

Homecoming Parade—Warrenton High School
Hunter Education Skills—City of Warrenton

Birthday Party—Warrenton Aquatic Center

Flu Clinic—Warren County Health Department

Evening with Charlie Brennan—Warren County Historical
Society

Mammogram Van —Warren County Health Department

Flu Clinic—Warren County Health Department



2021 September Schedule

No Classes Monday, September 6

Monday through Friday 8:00-8:45am Jeanette
\$63 members, \$126 residents, \$189 non-residents

Friday 8:00-8:45am Jeanette
\$12 members, \$24 residents, \$36 non-residents

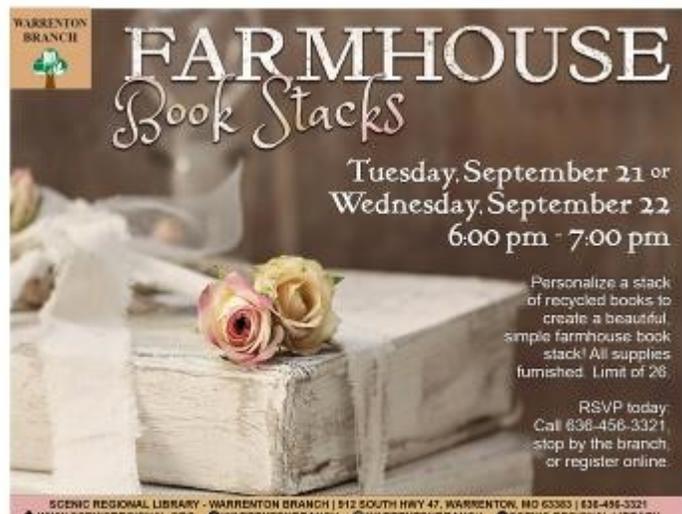
Monday & Wednesday 8:00-8:45am Jeanette
\$24 members, \$48 residents, \$72 non-residents

Classes with Sherry Sept. 20-30th
Monday & Wednesday 9:00-9:45am
Monday & Wednesday 5:45-6:30pm
\$12 members, \$24 residents, \$36 non-residents

Tuesday & Thursday 8:00-8:45am Jeanette
\$27 members, \$54 residents, \$81 non-residents

Tuesday & Friday 10:00-10:45am Mary
\$24 members, \$48 residents, \$72 non-residents

Register at the Aquatic Center
751 Warrior Avenue, 63383
636-456-2288

FARMHOUSE Book Stacks

Tuesday, September 21 or
Wednesday, September 22
6:00 pm - 7:00 pm

Personalize a stack of recycled books to create a beautiful, simple farmhouse book stack! All supplies furnished. Limit of 26.

RSVP today:
Call 838-456-3321,
stop by the branch,
or register online.

SCENIC REGIONAL LIBRARY - WARRENTON BRANCH | 812 SOUTH HWY 47, WARRENTON, MO 63383 | 636-456-3321
WWW.SCENICREGIONAL.ORG | WARRENTONBRANCH | WARRENTONBRANCH | SCENIC REGIONAL LIBRARY



HOLY ROSARY SCHOOL & KNIGHTS OF COLUMBUS #2341 GOLF TOURNAMENT

Warrenton Golf Course
24805 S. State Highway 47, Warrenton, MO 63383
Friday, October 1, 2021
Four Person Scramble—\$100 per person/\$400 per team

1:00 pm Shotgun start. Check in and lunch starts at Noon. Four hole competitions and winning flight prizes. Entry includes lunch, steak dinner and all day beer, soda, and water. Open Bar during Dinner.

****Non-Golfers: Join us for Happy Hour and Dinner for \$25.00.****

Team Sign-up: Team Name: _____

Player #1 _____ Player #2 _____

Player #3 _____ Player #4 _____

Sponsorship Levels:

\$1000	Gold Sponsor—Entry for 4 players, special mention in bulletin, sign at tee as "Gold" Sponsor
\$750	Silver Sponsor—Entry for 2 players, sign at tee noted as "Silver" Sponsor
\$350	Bronze Sponsor—Entry for one player, sign at tee noted as "Bronze" Sponsor
\$100	Hole Sponsorship

Company/Person's Name: _____
Address: _____
Phone Number: _____

****If you are a new sponsor, please provide a picture/logo for your sign.****

****Non-Golfers** Join us for Happy Hour and Dinner for \$25.00 per person.**

Name: _____ Phone # _____
Name: _____ Phone # _____

50/50 Raffle - Purchase day of event **CASH Raffle - Can purchase in Parish Office - Draws during dinner.**

1st prize \$500
2nd prize \$200
3rd prize \$100

Mail all forms and checks made payable to **Knight of Columbus #2341** mail to: Holy Rosary
Golf Tournament
724 E. Booneslick Road
Warrenton, MO 63383



Fall Festival

Free Event!
September 25
 Warrenton's Annual Free Event!
 12:00 - 9:30pm
 Free Concerts on the Main Stage 7:30





Atlanta Rhythm Section



Car Show Stage
1:00 - 4:00

Car & Motorcycle Show Noon - 4:00pm
 Free Registration Form • Judging Begins at Noon • Awards at 4pm
 Event Broadcasting by KSHE 95 with Lern 3:00 - 5:00pm
 Miss Missouri USA Joye Forrest 4:00 - 7:30pm
 Kids Corner 12:00 - 6:30pm
 Fireworks after concert
 Vendors • Food & Beverages
 Free Shuttle at Black Hawk Middle School

Hosted By the Warrenton Tourism Commission
 636-456-3535 • WARRENTON-MO.ORG

No Glass Containers. No unauthorized vehicles including golf carts and ATVs. Mobility scooters and electric wheelchairs permitted.

WRIGHT CITY Strassenbash

DIEKROEGER PARK, WRIGHT CITY
SATURDAY, OCTOBER 9
11AM - 10PM

80'S PARADE BUBBLE BUS
AMBASSADOR CONTEST
CORN HOLE TOURNAMENT
BALLOON ARTIST & FACE PAINTER
OLD THRESHERS TRACTOR PULL
& WAGON TRAIN BEER GARDEN
BOUNCE HOUSES FOOD VENDORS
CHILI COOK-OFF CRAFT VENDORS
SATURDAY NIGHT ENTERTAINMENT
PROVIDED BY:
My Friend Mike



Wright City, Missouri

2021 WARRENTON Fall Festival

CAR & MOTORCYCLE SHOW

SEPTEMBER 25
NOON - 4PM
MAIN ST. WARRENTON MO

FREE REGISTRATION
 Registration 9:00am - Noon
 Judging begins at Noon
 Awards Presented at 4:00pm

Save time by preregistering. Forms & instructions can be found on the city's website: www.warrentonmo.org or City Hall 234 West Boonville, Mo, 63382.

AWARDS PRESENTED TO TOP 3 IN EACH CLASS
 A Technical Advisor will be available at registration to assist with classifying vehicles.

Original Vintage • Pre-1930 • 1931-1949 • 1950-1959 • 1960-1969 • 2005 Current	Pickup Open Class Impound Open Class Custom 1969-Current Street Rod (up to 1949) Rest Mod Retro Mod	Motorcycle Original Motorcycle Custom Motor's Classic Car Motor's Classic Motorcycle Ladies' Classic Car Ladies' Classic Motorcycle
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See regulations for Motor or Ladies' Classes

Judging by **Auto Body**

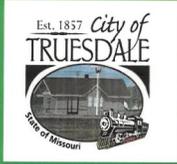


Warrenton Making Forward
 Sponsored By Warrenton Tourism Commission



United Way of Greater St. Louis kicked off its annual campaign on Tuesday, September 7th. United Way serves over 1,000,000 people annually either directly, or through one of its 164 member agencies. Are you a Warrenton/Warren County based organization looking to improve your community and help it grow? Partnership with United Way is a great way to do just that! United Way helps over 1,200 regional companies in such areas as employee engagement and philanthropy, volunteering, and custom designed service projects. To learn more, please contact Mike Macauley, United Way's West Region Director, at (636) 851-6804, or by email at michael.macauley@stl.unitedway.org. Or, visit the United Way homepage at www.helpingpeople.org.

ASK US ABOUT
VENDOR &
SPONSORSHIP
OPPORTUNITIES



CONTACT

Truesdale City Hall
Phone: 636-456-3166
Website:

www.cityoftruesdalemo.org

Truesdale
Railroad Days
October 2, 2021

Bruer Park
800 Smith Street, Truesdale Mo 63380



9:30 am: Opening Ceremony

10:00 am – 5:00 pm: Festivities

Festivities Include: Vendors, Scavenger Hunts, Raffles, Children's area & much more!

Caricature Artist from 11 am to 3 pm (there will be a \$5.00 charge)

Live Music with George Portz and the Friends of Bluegrass from 12 pm to 3 pm

6:00 pm: FREE Concert with Buddy Jewell



YOU CAN JOIN BUDDY JEWELL FOR DINNER PRIOR TO THE CONCERT BY BECOMING A PLATINUM SPONSOR

TRUESDALE RAILROAD DAYS IS A FAMILY FRIENDLY EVENT. THERE WILL BE FOOD & DRINKS AVAILABLE FOR PURCHASE.

JOIN US FOR...

An Evening with
Charlie Brennan



Only in St. Louis!
The Most Incredible,
Strange and Inspiring Tales

Charlie Brennan of KMOX and Donnybrook, with limited writing skills and definitely too much time on his hands, has authored *Only in St. Louis: The Most Incredible, Strange and Inspiring Tales*, a collection of the most unusual, eccentric and outlandish St. Louis stories Brennan has stolen ...er ... collected in more than three decades in STL.

He will share his unique St. Louis knowledge with one and all during a program hosted by the Warren County Historical Society.

When:
October 20, 2021
7:00 pm

Doors Open:
6:30 pm

Where:
Wright City
Lions Club
678 Westwoods Road,
Wright City, MO 63390

Tickets: \$2
Beginning Sept. 1, tickets can be purchased at the Warren County History Museum
102 W. Walker St., Warrenton, MO 63383
Hours of Operation:
Thursdays or Fridays - 10 am - 4 pm
Sundays - 1 pm - 4pm

*The Historical Society kindly asks tickets be purchased OR reserved in advance to have an accurate head count for seating arrangements. Tickets can be paid for at the event.

For More Info
or to
Reserve Tickets:

Call
636.456.3820

warrencountymohistory.com
[facebook.com/Warren-County-Historical-Society](https://www.facebook.com/Warren-County-Historical-Society)

WARRENTON HIGH SCHOOL PRESENTS
"Bound for Fame"
Homecoming 2021

October 3 - October 9
JOIN US FOR OUR CELEBRATIONS!

Sunday

Parade 2 p.m.

Monday

Softball 4:15/6 p.m.

Tuesday

Soccer 5/6:30 p.m.

Wednesday

Peachfuzz Game 6:30 p.m./Alumni Community Night

WHS Alumni- Visit your old stomping grounds and support new businesses in the community!

Thursday

Volleyball 4/5 p.m., Powderpuff Game 7:15 p.m.

Friday

Football Game 7 p.m., Alumni Tailgate 6p.m.

Brought to you by WHS StuCo



WARRENTON COMMUNITY BUSINESSES:
PLEASE JOIN US FOR



"Bound for Fame"

A Red-Carpet Homecoming

Join us in the parade!

Sign up to have your own float, sponsor a team or club sport, or donate candy and water to a class, team, or club!

Parade: Sunday, October 3, 2 p.m.

Host an event for Alumni
Community Night

Open your doors to alumni with a themed night, Warrenton specials, or wear-your-old-spirit-wear discounts!

(We will offer a list of businesses participating to our district families!)

Alumni Night: Wednesday, October 6

Participate in our Homecoming Week
and get recognized at our Homecoming Game!

Football Game: Friday, October 8th 7 p.m.

FOR MORE INFORMATION:

KOPREE@WARRENCOR2.K12.MO.US
WARGOWSKYAJ@WARRENCOR2.K12.MO.US
636-456-6902



WARRENTON BRANCH

A Novel Bunch Book Club

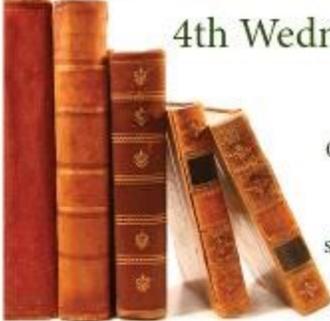


4th Wednesday of month, 2pm

Join us to discuss a love of books, and meet new people!

Call or stop by the branch to find out this month's book club selection.

RSVP today: Call 636-456-3321, stop by the branch, or register online.



SCENIC REGIONAL LIBRARY - WARRENTON BRANCH
912 SOUTH HWY 47, WARRENTON, MO 63383 | 636-456-3321
LIKE US! GO TO FACEBOOK.COM/WARRENTONBRANCH
VISIT US AT SCENICREGIONAL.ORG

WARRENTON BRANCH





1st Thursday of Month • 5:30pm

Reese's book recommendations are kind of a big deal these days! Join us every month for a new and exciting pick to read along with! RSVP today: Call 636-456-3321, stop by the branch, or register online!

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WARRENTON BRANCH

EVERY TUESDAY AT 1:00PM

CHICKS WITH STICKS

Instructor available every Tuesday at 1 pm for crochet or knitting lessons! Beginners and experienced alike are welcome to come and join in on the fun!



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WARRENTON BRANCH

Take-A-Ticket Technology Service

3rd Wednesday Each Month
10:00am-5:00pm

Register for a 30-minute, one-on-one appointment with the library's trainer to get help with your laptop, tablet, or smartphone!



Patrons 18+ yrs.
RSVP today:
Call 636-456-3321 or stop by the branch.

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Hunter Education Skills Session

Hosted by MO Dept. of Conservation
Paul E. Brockfeld, Instructor

Attendee must be 11 years or older by the class date. Seating is limited so please register on the MO Dept. of Conservation website: mdc.mo.gov/Events

September 25 **October 9**
8:00am - 12:00pm 8:00am - 12:00pm

**Warrenton City Annex Building
202 West Walton St., 63383**

*If you have to cancel, please do as soon as possible in order to open the class to another attendee.

WARRENTON BRANCH



Each night is limited to 26 participants.

An Evening With... LITTLE LOST KITCHEN

Tuesday, September 28, 6:00pm or
Wednesday, September 29, 6:00pm

Jessica Conlin will share her story about starting Little Lost Kitchen & baking fresh pies & pasta from scratch. Sample some of her delicious recipes. RSVP today: Call 636-456-3321, stop by the branch, or register online!



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WARRENTON AQUATIC CENTER



HAPPY BIRTHDAY

PARTY OCTOBER 9, 12:00 - 3:00pm
FREE OPEN SWIM & BIRTHDAY CAKE!

BIRTHDAY DISCOUNTS THIS DAY ONLY!
\$15 OFF NEW INDIVIDUAL MEMBERSHIPS
\$30 OFF NEW FAMILY MEMBERSHIPS

3D Mammography

St. Luke's HOSPITAL
Our specialty is you.

Mammography makes a difference



St. Luke's Mobile Mammography Unit will be at

Warren County Health Dept.
101 Mockingbird Lane
Thursday, October 21st
8 a.m. to 1:30 p.m.

Schedule your appointment by calling **314-205-6267**.

This service provides screening mammograms for women 40 years of age and over. The fee will be billed to you or your insurance. We submit claims for you to participating insurance companies and Medicare. Women with no insurance may be eligible for free mammograms. No physician order required.

OCTOBER 15, 2021



JOIN US FOR A
PUMPKIN HUNT & CHILI COOK-OFF

· 6PM ·
MARTHASVILLE COMMUNITY CLUB

\$40 FOR CHILI TEAM ENTRANCE
PRIZES FOR BEST CHILI, PEOPLES CHOICE,
AND BEST DECORATIONS

PUMPKIN HUNT 12 & UNDER (FREE)
FOLLOW ON OUR FACEBOOK PAGE FOR MORE INFO
WEAR YOUR BEST HALLOWEEN COSTUME!
TICKETS: \$5.00 | MARTHASVILLEMOCHAMBER.ORG

Flu Shots



ADULT WALK IN FLU CLINICS

FREE for ages 19 and older

Senior High Dose is Available

While supplies last
(Children 6 months to age 18 call for appointment time and date)

Wednesday Oct. 13
8:00am-12:00pm & 1:00pm-4:00pm

Thursday Oct. 27
8:00am-12:00pm & 1:00pm-4:00pm

WARREN COUNTY HEALTH DEPARTMENT
101 Mockingbird Lane, Warrenton MO
636-456-7474